



**WJTA Application for Live Demo Space
2020 WJTA Expo**

November 10-11, 2020 | Ernest N. Morial Convention Center | New Orleans, Louisiana

Live Demo Contract

Outdoor live demos will be held from 2:00–4:00pm on Tuesday, November 10.

Demo space is reserved by the linear frontal foot in 5 foot increments; all spaces are a fixed depth of approximately 30'. Pricing is \$45 per linear frontal foot (example: a 30' space [approx. 30'x30' footprint] would be \$1,350). Please indicate your space requirements:

_____ linear feet x \$45/ft = \$ _____

We also agree to abide by all the requirements mentioned herein.

Company Name: _____

Contact Person: _____ **Title:** _____

Signature: _____

Payment Method: Check payable to WaterJet Technology Association (U.S. DOLLARS ONLY)

Credit Card: MC VISA AMEX Discover

Credit Card # _____ Exp. Date _____

Card Verification Code _____

Name (please print as it appears on charge card)

Signature (required to validate order)

Placement requests: _____

Utility requirements: _____ Water _____ Electric _____ Compressed Air _____ Other

Other: _____

Contact Peter Wright for further information

Phone: 314-241-1445 | Fax: 314-241-1449 | Email: wjta@wjta.org | wjtaexpo.com

Live Demo Rules and Regulations

Indoor Exhibit Space

Companies participating in the live demonstrations must also have exhibit space reserved in the hall. The minimum exhibit space available is a single 10'x10' booth.

Active Demonstration

Live demonstrations must have some active component. The equipment being demonstrated must be operated or mobilized in part or in whole. Explanations or descriptions of static pieces of equipment are prohibited. If you are unsure whether your planned demonstration meets the requirements of an active demo, please contact the WJTA office.

Time Limits

Demos are limited to 12 minutes in length, including the explanation and active demo. Participants are prohibited from running equipment during another vendor's demonstration.

Safety/Operational

Demos must rigorously comply with WJTA recommended/best practices (*Recommended Practices for the Use of Industrial Vacuum Equipment [3rd ed., 2018]* and *Industry Best Practices for the Use of High Pressure Waterjetting Equipment [2nd ed., 2020]*) and any additional regulatory requirements or applicable best practices. Special attention should be paid to PPE, hose shrouds, whip checks, etc.

Water and debris may not exit the perimeter of the demonstrator's allotted space. Any demo pieces being cleaned/jetted must be fully secured.

Failure to adhere to these requirements may result in the shutdown of your demonstration, and repeated failure to comply may result in being barred from participation in future live demos.

Videography/Photography

Still photography, video and audio footage may be gathered for use by WJTA. Photography and audio/video footage will be the property of WJTA and used in show promotions, education, and other WJTA activities. Failure to adhere to the Safety/Operational requirements above may result in images and footage of the demonstration not being released or provided to the demonstrating company.

Description

A preliminary description of your live demonstration must be submitted to the WJTA office no later than August 20, 2020. Changes may be made to the description after this date, but may not appear in the printed *Program Guide*.

Space Allotments/Layout

Space will be laid out in the demo lot based on current space requirements and the geometry of the lot. If you have a request for a specific spot in the demo lot, or need to be located proximally to another demonstrating company, please notify the WJTA office.

Utilities and Provisions

WJTA will provide space in the outdoor demo lot. Standard electric, compressed air, and water will be provided. In special circumstances, where more intensive utilities are required by the equipment being demonstrated, a demonstrating company may need to arrange or pay for the additional utilities.

Setup of Demo Equipment

Setup in the demo lot will take place the afternoon of Monday, November 9, after utility lines have been set.

Demo Space Cancellation

Any company canceling after September 27, 2020, will forfeit their demo rental fees.