



**WJTA Application for Live Demo Space  
2023 WJTA Conference & Expo**

October 30 - November 1, 2023 | Ernest N. Morial Convention Center | New Orleans, Louisiana

**Live Demo Contract**

Outdoor live demos will be held from 2:00-4:00 P.M. on Tuesday, October 31.

Demo space is reserved by the linear frontal foot in 5 foot increments; all spaces are a fixed depth of approximately 30'. Pricing is \$45 per linear frontal foot (example: a 30' space [approx. 30'x30' footprint] would be \$1,350). Please indicate your space requirements:

\_\_\_\_\_ linear feet x \$45/ft .... = \$ \_\_\_\_\_

We also agree to abide by all the requirements mentioned herein.

**Company Name:** \_\_\_\_\_

**Contact Person:** \_\_\_\_\_ **Title:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

**Payment Method:**  Check payable to WaterJet Technology Association (U.S. DOLLARS ONLY)

Credit Card:  MC  VISA  AMEX  Discover

Credit Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Card Verification Code \_\_\_\_\_

\_\_\_\_\_

Name (please print as it appears on charge card)

Signature (required to validate order)

Placement requests: \_\_\_\_\_

\_\_\_\_\_

Utility requirements: \_\_\_\_\_ Water \_\_\_\_\_ Electric \_\_\_\_\_ Compressed Air \_\_\_\_\_ Other

Other: \_\_\_\_\_

**Contact Peter Wright for further information**

Phone: 314-241-1445 | Fax: 314-241-1449 | Email: [wjta@wjta.org](mailto:wjta@wjta.org) | [wjtaexpo.com](http://wjtaexpo.com)

# **Live Demo Rules and Regulations**

## **Indoor Exhibit Space**

Companies participating in the live demonstrations must also have exhibit space reserved in the hall. The minimum exhibit space available is a single 10'x10' booth.

## **Active Demonstration**

Live demonstrations must have some active component. The equipment being demonstrated must be operated or mobilized in part or in whole. Explanations or descriptions of static pieces of equipment are prohibited. If you are unsure whether your planned demonstration meets the requirements of an active demo, please contact the WJTA office.

## **Time Limits**

Demos are limited to 12 minutes in length, including the explanation and active demo. Participants are prohibited from running equipment during another vendor's demonstration.

## **Safety/Operational**

Demos must rigorously comply with WJTA recommended/best practices (*Recommended Practices for the Use of Industrial Vacuum Equipment [4th ed., 2021]* and *Industry Best Practices for the Use of High Pressure Waterjetting Equipment [2nd ed., 2021]*) and any additional regulatory requirements or applicable best practices. Special attention should be paid to PPE, hose shrouds, whip checks, etc.

Water and debris may not exit the perimeter of the demonstrator's allotted space. Any demo pieces being cleaned/jetted must be fully secured.

Failure to adhere to these requirements may result in the shutdown of your demonstration, and repeated failure to comply may result in being barred from participation in future live demos.

## **Videography/Photography**

Still photography, video and audio footage may be gathered for use by WJTA. Photography and audio/video footage will be the property of WJTA and used in show promotions, education, and other WJTA activities. Failure to adhere to the Safety/Operational requirements above may result in images and footage of the demonstration not being released or provided to the demonstrating company.

## **Description**

A preliminary description of your live demonstration must be submitted to the WJTA office no later than August 1, 2023, for use on the website, promotional materials and communications.

## **Space Allotments/Layout**

Space will be laid out in the demo lot based on current space requirements and the geometry of the lot. If you have a request for a specific spot in the demo lot, or need to be located proximally to another demonstrating company, please notify the WJTA office.

## **Utilities and Provisions**

WJTA will provide space in the outdoor demo lot. Standard electric, compressed air, and water will be provided. In special circumstances, where more intensive utilities are required by the equipment being demonstrated, a demonstrating company may need to arrange or pay for the additional utilities.

## **Setup of Demo Equipment**

Setup in the demo lot will take place the afternoon of Monday, October 30, after utility lines have been set.

## **Demo Space Cancellation**

Any company canceling after September 27, 2023, will forfeit their demo rental fees.